



POSITION DESCRIPTION

POSITION TITLE: Margin Analyst

LOCATION: MALAYSIA PHILIPPINES VIETNAM

ASW COMPANY OVERVIEW

AS White Global (ASW) is an Australian owned company with offices in Sydney, Vietnam, the Philippines, and Malaysia. We are specialists in unified offshore staffing solutions and have been working in Southeast Asia for the past decade. Our ASW employees are part of our very special ASW family and culture, but also integrate into our client's brand and team – effectively you get two work families!

Working in our local ASW company culture means you will develop strong friendships and great support networks. You will be part of a positive and engaged environment, participate in team and company events, and have access to global training and development opportunities. In addition, you will get exposure working with our international clients and build on your existing skill sets.

CLIENT OVERVIEW

This position is to work with the Finance Team on integrating the Margin Analyst role into the wider finance team, including documentation and training. The Margin Analyst is responsible for ensuring accuracy, reporting, and understanding of Revenue and Cost of Goods Sold (COGS) across the Group billing systems.

This position reports to the Margin Assurance Team Leader, but will also work closely with the Wholesale Collections Team Lead, Accounts Payable Team Lead as well as the rest of our client Finance Team and Products, Billing Systems and Commercial Teams..

CLIENT POSITION DESCRIPTION

Key Responsibilities

- Ensure all COGS invoices are reconciled to internal verification before payment. Assist with the timely reconciliation of supplier invoices to internal records.
- Ensure discrepancies are investigated and resolved proactively.
- Ensure, where appropriate, disputes are raised and resolved in a timely manner, ensuring engagement with appropriate stakeholders.
- Ensure COGS are accurately accounted for in the finance system through provision and analysis of COGS accruals and cost allocations to the Financial Accounting Team.
- Provide analysis and insight into monthly data to support across the CFO Team understanding movements of COGS.
- Familiarize with supplier contracts to ensure correct charges are applied by suppliers.
- Identify and advise AP team of any charges in dispute to ensure significant charges in dispute aren't paid to suppliers in line with supplier agreements
- Ensure revenue is recorded accurately in the finance systems each month-end.
- Working with relevant billing teams, ensure bills are distributed to customers on time, including appropriate QA and invoice amendments



POSITION DESCRIPTION

- Where team members have dual responsibility for collections, assist them with escalations to the relevant finance business partner.
- Ensure carrier disputes are investigated and resolved in a timely manner, working with internal and external stakeholders. (Wholesale & retail disputes will fall within relevant accounts teams).
- Identify and work with stakeholders to ensure that billing systems are configured correctly for existing and support new billing methods in line with requirements.

Qualifications & Experience

- At least 2-3 years related accounting experience preferably in accounts receivable and accounts payable.
- Exposure in preparing and posting journal entries, reconciliations and profit and loss would add advantage
- Proven ability to deliver work in on time and in accordance with work timetables.
- Demonstrated proficiency in Microsoft Excel.
- Strong stakeholder management
- Demonstration of good verbal and written communication skills.
- Demonstration of good attention to detail.

ASW Offers

- We are experts in offshoring partnerships. This means that you will be a trusted member of the ASW family, and get access to our great benefits, plus you also get to work directly with one of the clients.
- In our unique English-speaking environment, you can practice and enhance your English with peers and international client teams based in either Australia, UK, US or NZ.
- Get global access to Learning & Development programs.
- Great work-life balance.
- Competitive remuneration.
- Excellent medical benefits.
- Great Paid Leave entitlements.
- Company parties/events, future travel opportunities and other exciting activities.
- Ongoing career opportunities.
- To find out what our people say about working at ASW, visit: <https://aswhiteglobal.com/careers/>