



# POSITION DESCRIPTION

**POSITION TITLE:** Commercial Pricing Support Officer

**ADVERT TITLE:** Commercial Pricing Support Officer

**LOCATION:** MALAYSIA  PHILIPPINES  THAILAND  VIETNAM

## ASW COMPANY OVERVIEW

ASW is creating the world's most talented international family through hiring and growing talent into long-term careers with Australian companies. ASW is a recruitment and talent specialist, that partners with Australian companies to help them build highly capable international teams. We enable Australian companies to meet their business goals by accessing and retaining premium talent in emerging markets and giving that talent the opportunity to grow, learn and develop. Together we embed international teams into respected Australian businesses, both functionally and culturally, to deliver enduring and transparent people solutions.

## THE OPPORTUNITY

Our partner, a leader in the Australian food manufacturing industry known for its diverse, high-quality product range, is looking for a **Commercial Pricing Support Officer** to join their dynamic team. This role is essential to ensuring their pricing strategies remain competitive and in line with business goals.

As a Commercial Pricing Support Officer, you'll be at the heart of the pricing team, conducting in-depth analyses of market trends, competitor pricing, and customer needs. You'll play a vital role in shaping pricing strategies by maintaining and updating pricing models, delivering accurate pricing recommendations, and ensuring all proposals and contracts reflect these carefully considered insights.

## KEY RESPONSIBILITIES

- Manage and update SKU price lists in SAP, ensuring accuracy and consistency.
- Maintain and report Trade Promotion Reporting System (TPRS) data specifically for food service customers.
- Oversee and process clearance orders for designated clearance customers.
- Handle Electronic Data Interchange (EDI) reporting, troubleshoot, and resolve any EDI errors.
- Track and adjust trade spend by managing promotional scan data for retail customers.
- Review and approve MSO trading terms and case deal claims.
- Maintain and update Trading Term Trackers for current and accurate records.
- Support the team lead by managing, reporting, and reconciling monthly accruals in compliance with company policy.
- Assist the team lead with customer rebate communications and address related customer inquiries.
- Process and load claims, manage follow-ups on rejections, and resolve outstanding claims within the Claims Database.
- Set up new customers in SAP and onboard new employees efficiently to maintain data accuracy.

## SKILLS, EXPERIENCE & QUALIFICATION



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- Bachelor's degree in Finance, Economics, Business Administration, Mathematics, or related field.
- Minimum of 3-5 years in a similar role within FMCG (highly desirable).
- Expertise in Excel spreadsheets and transactions. Working with large data sets, ensuring data accuracy, integrity, and confidentiality.
- Proven experience in MS Office tools (Excel) and SAP.
- Excellent verbal and written communication skills, with the ability to engage effectively with suppliers and internal stakeholders.
- High level of accuracy and attention to detail, ensuring compliance and quality in all tasks.
- Strong customer service orientation, with a commitment to addressing stakeholder needs effectively.

## ASW OFFERS

- A diverse, inclusive, and supportive company culture.
- Competitive remuneration.
- Opportunity to collaborate and work with global clients and stakeholders.
- Medical benefits.
- Great Paid Leave entitlements.
- Team outings, travel opportunities, company parties/events, and other exciting activities.
- Exposure to an international environment, working with people across Malaysia, Vietnam, the Philippines, and Australia.
- Industry and role-related training.
- Ongoing career opportunities.